## BALANCE SHEET

As at Sep. 30th, 2009

|  | Unit: VND |  |  |
| :---: | :---: | :---: | :---: |
| Items | Note | Ending Balance | Beginning Balance |
|  |  |  |  |
| A. ASSETS |  |  |  |
| I. Cash and precious metals | 3 | 2.999.673.943.329 | 4.455.587.919.483 |
| II. Balances with the State Bank of Vietnam | 4 | 1.233.730.117.214 | 3.438.734.625.329 |
| III. Cash, precious metals at other credit institutions | 5 | 13.397.018.162.147 | 9.491.316.444.756 |
| 1. Deposits at other credit institutions |  | 13.397.018.162.147 | 9.491.316.444.756 |
| 2. Loans at other credit institutions |  |  |  |
| 3. Provisions for loss on loans to other credit institutions |  |  |  |
| IV. Securities trading |  | 84.131.591.320 |  |
| 1. Securities trading | 6 | 86.938.587.480 |  |
| 2. Provision for devaluation of securities trading | 6 | (2.806.996.160) |  |
| V. Derivative tools and other financial assets | 7 |  | 53.235.404.566 |
| VI. Loans and advances to customers |  | 34.631.252.923.895 | 20.855.907.264.797 |
| 1. Loans and advances to customers | 8 | 34.967.933.606.052 | 21.232.198.355.155 |
| 2. Provision for loss on loans and advances to customers |  | (336.680.682.157) | (376.291.090.358) |
| VII. Investments in securities | 9 | 6.906.234.382.032 | 7.518.367.637.642 |
| 1. Securities available for sale | 10.1 | 808.734.507.883 | 1.267.081.214.420 |
| 2. Securities held to maturity date | 10.2 | 6.174.250.036.599 | 6.367.581.915.428 |
| 3. Provision for devaluation of securities invested | 10.1 | (76.750.162.450) | (116.295.492.206) |
| VIII. Long-term investment |  | 665.634.273.605 | 765.150.535.013 |
| 1. Investments in subsidiaries | 11 |  |  |
| 2. Investments in joint-venture | 11 | 143.700.000.000 | 14.370.000.000 |
| 3. Investments in associated companies |  |  |  |
| 4. Other long term investment | 12 | 631.650.340.000 | 716.887.000.000 |
| 5. Provision for devaluation of long-term investments | 12 | (109.716.066.395) | (95.436.464.987) |
| IX. Fixed asset |  | 834.332.906.841 | 716.157.083.319 |
| 1. Tangible fixed assets | 13 | 386.421.882.595 | 317.529.588.887 |
| - Historical cost |  | 523.812.559.274 | 419.570.864.123 |
| - Accumulated depreciation |  | (137.390.676.679) | (102.041.275.786) |
| 2. Financial leasing assets | 15 |  |  |
| - Historical cost |  |  |  |
| - Accumulated depreciation |  |  |  |
| 3. Intangible fixed assets | 14 | 447.911.024.246 | 398.627.494.982 |
| - Historical cost |  | 475.481.637.671 | 422.082.539.882 |
| - Accumulated depreciation |  | (27.570.613.425) | (23.455.044.900) |
| X. Properties |  |  |  |
| - Historical cost |  |  |  |
| - Accumulated depreciation |  |  |  |
| XI. Other assets | 16 | 2.114.969.792.219 | 953.363.677.027 |
| 1. Receivables |  | 1.392.974.901.095 | 288.759.353.684 |
| 2. Interest receivables |  | 460.987.523.057 | 483.560.517.381 |
| 3. Deferred tax assets |  |  |  |
| 4. Others |  |  |  |
| In there: Goodwill |  | 261.007.368.067 | 181.043.805.962 |
| 5. Provision for other risks |  |  |  |


|  |  |  |  |
| :---: | :---: | :---: | :---: |
| TOTAL ASSET |  | 62.866.978.092.602 | 48.247.820.591.932 |
|  |  |  |  |
| B. LIABILITIES |  |  |  |
| I. Deposits from State Treasury and State Bank | 17 | 545.341.116.951 | 26.954.259.910 |
| II. Deposits from other credit institutions | 18 | 2.151.738.669.011 | 1.565.108.237.469 |
| 1. Deposits | 19 | 1.973.792.205.784 | 1.413.793.037.469 |
| 2. Loans |  | 177.946.463.227 | 151.315.200.000 |
| III. Deposits from customers |  | 40.744.272.482.941 | 30.877.730.098.833 |
| IV. Derivative tools and other financial liabilities | 7 | 1.938.778.236 |  |
| V. Capital funding, fiduciary investment, loans held for credit risk | 20 | 9.557.766.604 | 13.169.525.315 |
| VI. Release valuable papers | 21 | 4.843.664.297.492 | 1.453.199.829.496 |
| VII. Other liabilities | 22 | 695.824.942.277 | 1.467.581.817.613 |
| 1. Interest payables |  | 337.220.860.570 | 434.838.459.923 |
| 2. Deferred corporate income tax |  | 13.243.991.992 | 13.244.991.992 |
| 3. Other payables and liabilities |  | 312.727.493.254 | 995.393.966.845 |
| 4. Provision for other risks |  | 32.632.596.461 | 24.104.398.848 |
|  |  |  |  |
| TOTAL LIABILITIES |  | 48.992.338.053.512 | 35.403.743.768.636 |
|  |  |  |  |
| VIII. OWNERS' CAPITAL \& FUNDS |  | 13.874.640.039.090 | 12.844.076.823.296 |
| 1. Capital | 23 | 12.526.947.129.844 | 12.526.947.129.844 |
| - Chartered capital |  | 8.800.080.000.000 | 7.219.999.340.000 |
| - Capital for finance of fixed assets and basic construction |  | 15.395.729.844 | 15.395.729.844 |
| - Capital surplus |  | 3.711.471.400.000 | 5.291.552.060.000 |
| - Treasury stock |  |  |  |
| - Preferred stock |  |  |  |
| - Others |  |  |  |
| 2. Reserves funds | 24 | 222.616.529.683 | 212.732.519.491 |
| 3. Difference in exchange rate |  | 85.282.659.643 |  |
| 4. Difference in assets revaluation |  |  |  |
| 5. Retained profit / acc. loss | 24 | 1.039.793.719.920 | 104.397.173.961 |
| - Profit (loss) this year |  | 981.933.451.744 |  |
| - Acc. Profit (loss) last year |  | 57.860.268.176 | 104.397.173.961 |
| IX. Minority interest |  |  |  |
|  |  |  |  |
| TOTAL OWNERS' CAPITAL |  | 62.866.978.092.602 | 48.247.820.591.932 |

INCOME STATEMENT
As at Sep. 30th, 2009
Unit: VND

| Items | Note | Quarter 3 |  | Accum. from beginning of year to the end of period |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current year | Previous year | Current year | Previous year |
| (1) | (2) | (3) |  |  | (4) |
|  |  |  |  |  |  |
| 1. Interest and similar income | 14 | 1.098.791.730.791 | 1.265.459.993.995 | 3.045.105.427.492 | 2.933.426.795.886 |
| 2. Interest and similar expenses | 15 | 625.837.411.036 | 895.103.518.172 | 1.657.177.781.181 | 1.896.734.126.787 |
| I. Net interest income |  | 472.954.319.755 | 370.356.475.823 | 1.387.927.646.311 | 1.036.692.669.099 |
| 3. Fee and commission income |  | 65.701.666.621 | 38.055.211.459 | 164.135.190.297 | 114.309.890.388 |
| 4. Fee and commission expenses |  | 14.149.033.875 | 8.242.343.139 | 34.525.743.881 | 26.715.133.966 |
| II. Net fee and commission income (loss) |  | 51.552.632.746 | 29.812.868.320 | 129.609.446.416 | 87.594.756.422 |
| III. Net gain/loss from dealing in foreign currencies and gold | 16 | 46.972.669.059 | 113.347.026.990 | 107.446.175.389 | 562.100.842.714 |
| IV. Net gain/loss from dealing the trading securities | 17 | 5.722.912.996 |  | 3.647.840.500 | (4.387.439.330) |
| V. Net gain/loss from dealing of investment securities | 18 | 2.465.565.523 | (15.065.461.881) | 172.321.663.738 | (62.315.119.074) |
| 5. Other incomes |  | 38.009.536.305 | 2.373.438.425 | 60.468.540.324 | 35.734.145.955 |
| 6. Other expenses |  | 2.001 .000 | 519.764 | 110.367.000 | 17.273.068 |
| VI. Net other incomes |  | 38.007.535.305 | 2.372.918.661 | 60.358.173.324 | 35.716.872.887 |
| VII. Income from investment in other entities | 19 | 4.208.168.471 | 23.055.730.277 | 16.332.165.527 | 32.885.236.477 |
| VIII. General and adminstration expenses | 20 | 227.844.256.242 | 160.177.012.243 | 572.024.981.763 | 473.843.542.031 |
| IX. Operating profit before provision for credit losses |  | 394.039.547.613 | 363.702.545.947 | 1.305.618.129.442 | 1.214.444.277.164 |
| X. Provision for credit losses |  | 41.851.178.328 | 11.442.673.948 | 142.423.890.802 | 139.238.026.737 |
| XI. Profit before tax |  | 352.188.369.285 | 352.259.871.999 | 1.163.194.238.640 | 1.075.206.250.427 |
| 7. Corporate income tax - current |  | 85.888.216.884 | 126.347.051.542 | 181.260.786.896 | 199.676.332.517 |
| 8. Corporate income tax - deffered |  |  |  |  |  |
| XII. Corporate income tax |  | 85.888.216.884 | 126.347.051.542 | 181.260.786.896 | 199.676.332.547 |
| XIII. Profit after tax |  | 266.300.152.401 | 225.912.820.457 | 981.933.451.744 | 875.529.917.880 |
| XIV. Minority interest |  |  |  |  |  |
| XV. EPS (VND/share) | 13.5 |  |  |  |  |

CASH FLOWS STATEMENT
As at Sep. 30th, 2009 (Direct method)

Unit: VND

| Items | Accum. from beginning of year to the end of period |  |
| :---: | :---: | :---: |
|  | Current year | Previous year |
|  |  |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| 1. Interest income and similar earnings received | 3.073.490.548.816 | 2.087.751.287.028 |
| 2. Interest expenses and similar expenses paid | (1.754.795.380.539) | (1.733.667.052.668) |
| 3. Income from services received | 129.609.446.416 | 87.594.756.422 |
| 4. Difference in the amount of income / expenses from the business (foreign currency, gold and securities) | 246.677.346.031 | 495.398.284.310 |
| 5. Others income | 2.350.035.419 | 458.960.014 |
| 6. Proceeds of the debt has been processed delete, offset by risk source | 19.948.175.569 | 26.500.575.879 |
| 7. Money to pay for staff and operations management, public service | (514.897.926.308) | (449.929.690.270) |
| 8. Income tax paid in the period | (132.002.262.099) | (271.294.454.795) |
| CASH FLOWS FROM OPERATING ACTIVITIES BEFORE CHANGES IN OPERATING ASSETS AND LIABILITIES | 1.070.379.983.305 | 962.812.665.920 |
|  |  |  |
| Changes in operating assets |  |  |
| 9. Increase/(decrease) in placements with and loans to other credit institutions | (610.000.000.000) | 1.755.000.000.000 |
| 10. Increase/(decrease) in trading securities and investment securities | 654.293.150.294 | (608.352.607.869) |
| 11. Increase/(decrease) in derivatives and other financial assets | 53.235.404.566 | (81.048.522.407) |
| 12. Increase/(decrease) in loans and advances to customers | (13.793.551.650.071) | (3.209.856.047.196) |
| 13. Increase/(decrease) in reserve account to offset the loss | (135.659.082.262) |  |
| 14. Increase/(decrease) in other operating assets | (561.229.532.973) | (635.920.326.386) |
|  |  |  |
| Changes in operating liabilities |  |  |
| 15. Increase/(decrease) in borrowings from the State and SBV | 518.386.857.041 | (726.821.603) |
| 16. Increase/(decrease) in placements and borrowings from other credit institutions | 586.630.431.542 | 3.079.453.478.998 |
| 17. Increase/(decrease) in deposits from customers | 9.866.542.384.108 | 8.996.893.637.430 |
| 18. Increased release of valuable papers and bonds | 3.390.464.467.996 | 604.034.421.105 |
| 19. Increased capital funding, fiduciary investment, lending and credit institutions, which risk | (3.611.758.711) | (6.085.742.010) |
| 20. Increase financial instruments and derivative financial instruments other | 1.938.778.236 | (3.392.516.005) |
| 21. Increasing interest, fees paid | (661.109.467.372) | (2.099.947.717.706) |
| 22. Pay from the funds | (43.638.541.751) | (8.484.852.113) |
|  |  |  |
| I. NET CASH FLOWS FROM OPERATING ACTIVITIES | 333.071.423.948 | 8.744.379.050.158 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |
| 1. Cash paid for purchase of fixed assets | (220.324.677.862) | (49.711.155.076) |
| 2. Cash received from liquidating fixed assets | 68.220.058 | 32.730 .000 |
| 3. Cash paid for liquidation fixed assets |  |  |
| 7. Cash paid for joining capital in other entities | (3.300.000.000) | (131.256.800.000) |


| 8. Cash received from liquidating investments in other entities | 5.500 .000 .000 |  |
| :--- | ---: | ---: |
| 9. Cash received from interest, dividend and distributed profit | 4.003 .908 .527 | 27.198 .950 .477 |
| II.NET CASH FLOWS FROM INVESTING ACTIVITIES | $(\mathbf{2 1 4 . 0 5 2 . 5 4 9 . 2 7 7 )}$ | $\mathbf{( 1 5 3 . 7 3 6 . 2 7 4 . 5 9 9 )}$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  | 6.737 .089 .400 .000 |
| 1. Increase charter capital | $(569.731 .244 .400)$ | $(386.706 .000 .000)$ |
| 4. Dividend, profit paid for owners |  |  |
| 6. Revenue from the sale of stock funds | $\mathbf{( 5 6 9 . 7 3 1 . 2 4 4 . 4 0 0 )}$ | $\mathbf{6 . 3 5 0 . 3 8 3 . 4 0 0 . 0 0 0}$ |
| III. NET CASH FLOWS FROM FINANCING ACTIVITIES | $\mathbf{( 4 5 0 . 7 1 2 . 3 6 9 . 7 2 9 )}$ | $\mathbf{1 4 . 9 4 1 . 0 2 6 . 1 7 5 . 5 5 9}$ |
|  | $\mathbf{1 7 . 3 8 5 . 6 3 8 . 9 8 9 . 5 6 8}$ | $\mathbf{5 . 6 6 7 . 2 7 1 . 5 6 0 . 5 5 9}$ |
| IV. NET CASH DURING THE PERIOD | $\mathbf{8 5 . 4 5 5 . 6 0 2 . 8 5 1}$ | $\mathbf{1 0 4 . 6 3 5 . 7 1 8 . 3 8 3}$ |
| V. CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | $\mathbf{1 7 . 0 2 0 . 4 2 2 . 2 2 . 6 9 0}$ | $\mathbf{2 0 . 7 1 2 . 9 3 3 . 4 5 4 . 5 0 1}$ |

